

| Local Association                                   | 2022 YTD # Sales | 2021 YTD # Sales | 22-21 YTD % Change | 2022 YTD Avg Price | 2021 YTD Avg Price | 22-21 YTD % Change | 2022 Oct Sales | 2021 Oct Sales | 22-21 % Change | 2022 Oct Avg Price | 2021 Oct Avg Price | 22-21 % Change |
|---|------------------|------------------|--------------------|--------------------|--------------------|--------------------|----------------|----------------|----------------|--------------------|--------------------|----------------|
| Ann Arbor Area Board of REALTORS®                   | 3,146            | 3,630            | -13.33%            | \$440,517          | \$397,474          | 10.83%             | 232            | 321            | -27.73%        | \$415,354          | \$387,691          | 7.14%          |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 577              | 651              | -11.37%            | \$446,281          | \$360,613          | 23.76%             | 62             | 71             | -12.68%        | \$555,247          | \$387,023          | 43.47%         |
| Battle Creek Area Association of REALTORS®          | 7,654            | 9,295            | -17.65%            | \$305,923          | \$241,107          | 26.88%             | 2,918          | 3885           | -24.89%        | \$358,960          | \$223,415          | 60.67%         |
| Bay County REALTOR® Association                     | 1,007            | 1,319            | -23.65%            | \$161,193          | \$152,711          | 5.55%              | 114            | 166            | -31.33%        | \$150,236          | \$149,944          | 0.20%          |
| Branch County Association of REALTORS®              | 340              | 387              | -12.14%            | \$185,174          | \$185,050          | 0.07%              | 35             | 43             | -18.60%        | \$207,387          | \$208,366          | -0.47%         |
| Central Michigan Association of REALTORS®           | 983              | 1,062            | -7.44%             | \$186,924          | \$163,713          | 14.18%             | 89             | 107            | -16.82%        | \$197,801          | \$153,930          | 28.50%         |
| Clare-Gladwin Board of REALTORS®                    | 762              | 1,029            | -25.95%            | \$159,783          | \$160,994          | -0.75%             | 77             | 106            | -27.36%        | \$158,773          | \$170,188          | -6.71%         |
| Detroit Board of REALTORS®                          | 3,809            | 3,843            | -0.88%             | \$117,232          | \$101,810          | 15.15%             | 381            | 391            | -2.56%         | \$118,829          | \$104,754          | 13.44%         |
| Eastern U.P. Board of REALTORS®                     | 505              | 671              | -24.74%            | \$174,381          | \$157,412          | 10.78%             | 58             | 72             | -19.44%        | \$154,167          | \$190,672          | -19.15%        |
| Emmet Association of REALTORS®                      | 720              | 796              | -9.55%             | \$595,982          | \$506,053          | 17.77%             | 67             | 96             | -30.21%        | \$720,908          | \$499,289          | 44.33%         |
| Genesee County                                      | 4,336            | 4,983            | -12.98%            | \$211,401          | \$199,338          | 6.05%              | 400            | 568            | -29.58%        | \$198,244          | \$215,176          | -7.87%         |
| Grand Rapids Association of REALTORS®               | 9,745            | 10,790           | -9.68%             | \$336,014          | \$295,032          | 13.89%             | 851            | 1159           | -26.57%        | \$321,572          | \$291,063          | 10.48%         |
| Greater Kalamazoo Association of REALTORS®          | 3,904            | 4,252            | -8.18%             | \$278,718          | \$257,706          | 8.15%              | 380            | 513            | -25.93%        | \$278,497          | \$258,899          | 7.57%          |
| Greater Lansing Association of REALTORS®            | 5,471            | 5,842            | -6.35%             | \$230,837          | \$212,520          | 8.62%              | 503            | 615            | -18.21%        | \$223,697          | \$214,094          | 4.49%          |
| Greater Shiawassee Association of REALTORS®         | 367              | 383              | -4.18%             | \$169,542          | \$156,553          | 8.30%              | 40             | 35             | 14.29%         | \$160,595          | \$173,041          | -7.19%         |
| Greater Wayne County                                | 9,888            | 11,781           | -16.07%            | \$259,326          | \$243,065          | 6.69%              | 930            | 1380           | -32.61%        | \$253,699          | \$240,154          | 5.64%          |
| Grosse Pointe                                       | 722              | 767              | -5.87%             | \$450,049          | \$415,437          | 8.33%              | 61             | 81             | -24.69%        | \$418,300          | \$402,114          | 4.03%          |
| Hillsdale County Board of REALTORS®                 | 415              | 461              | -9.98%             | \$213,958          | \$171,925          | 24.45%             | 42             | 47             | -10.64%        | \$195,488          | \$215,687          | -9.37%         |
| Huron County  | 95               | 113              | -15.93%            | \$201,562          | \$177,950          | 13.27%             | 12             | 15             | -20.00%        | \$215,533          | \$181,820          | 18.54%         |
| Jackson Area Association of REALTORS®               | 1,569            | 2,038            | -23.01%            | \$213,586          | \$191,580          | 11.49%             | 149            | 234            | -36.32%        | \$216,353          | \$205,795          | 5.13%          |
| Lapeer County                                       | 914              | 990              | -7.68%             | \$293,182          | \$274,687          | 6.73%              | 88             | 128            | -31.25%        | \$301,326          | \$278,640          | 8.14%          |
| Lenawee County Association of REALTORS®             | 838              | 953              | -12.07%            | \$232,002          | \$210,134          | 10.41%             | 116            | 157            | -26.11%        | \$227,209          | \$223,817          | 1.52%          |
| Livingston County                                   | 1,944            | 2,358            | -17.56%            | \$416,568          | \$386,929          | 7.66%              | 179            | 250            | -28.40%        | \$413,637          | \$389,205          | 6.28%          |
| Oakland County                                      | 12,438           | 14,793           | -15.92%            | \$418,757          | \$393,134          | 6.52%              | 1,135          | 1633           | -30.50%        | \$405,562          | \$384,944          | 5.36%          |
| Macomb County                                       | 8,666            | 9,724            | -10.88%            | \$278,461          | \$262,954          | 5.90%              | 849            | 1139           | -25.46%        | \$274,599          | \$262,474          | 4.62%          |
| Mason-Oceana-Manistee Board of REALTORS®            | 933              | 1,081            | -13.69%            | \$272,609          | \$247,078          | 10.33%             | 110            | 123            | -10.57%        | \$264,774          | \$239,686          | 10.47%         |
| Midland Board of REALTORS®                          | 928              | 1,072            | -13.43%            | \$254,174          | \$219,756          | 15.66%             | 80             | 138            | -42.03%        | \$243,599          | \$230,165          | 5.84%          |
| Monroe Down River Association of REALTORS®          | 1,537            | 1,648            | -6.74%             | \$237,340          | \$218,635          | 8.56%              | 155            | 211            | -26.54%        | \$227,639          | \$233,319          | -2.43%         |
| Montcalm County Association of REALTORS             | 609              | 747              | -18.47%            | \$230,362          | \$204,943          | 12.40%             | 60             | 92             | -34.78%        | \$241,050          | \$203,805          | 18.27%         |
| Northeastern Michigan Board of REALTORS®            | 981              | 977              | 0.41%              | \$167,675          | \$165,403          | 1.37%              | 99             | 105            | -5.71%         | \$175,175          | \$179,150          | -2.22%         |
| Saginaw Board of REALTORS®                          | 2,193            | 2,315            | -5.27%             | \$186,888          | \$169,563          | 10.22%             | 230            | 303            | -24.09%        | \$191,603          | \$169,426          | 13.09%         |
| Sanilac County                                      | 307              | 394              | -22.08%            | \$218,753          | \$205,326          | 6.54%              | 32             | 52             | -38.46%        | \$226,237          | \$234,114          | -3.36%         |
| Southwestern Michigan Association of REALTORS®      | 2,716            | 3,047            | -10.86%            | \$340,807          | \$321,753          | 5.92%              | 281            | 356            | -21.07%        | \$367,654          | \$337,629          | 8.89%          |
| St. Clair County                                    | 1,620            | 1,898            | -14.65%            | \$245,181          | \$240,654          | 1.88%              | 143            | 232            | -38.36%        | \$243,836          | \$250,864          | -2.80%         |
| St. JoOch County Association of REALTORS®           | 669              | 751              | -10.92%            | \$257,779          | \$223,397          | 15.39%             | 69             | 97             | -28.87%        | \$212,420          | \$202,117          | 5.10%          |
| Aspire North Association of REALTORS®               | 2,310            | 2,633            | -12.27%            | \$446,013          | \$411,620          | 8.36%              | 211            | 274            | -22.99%        | \$437,636          | \$447,557          | -2.22%         |
| Tuscola County                                      | 358              | 346              | 3.47%              | \$181,885          | \$173,344          | 4.93%              | 46             | 30             | 53.33%         | \$162,759          | \$184,993          | -12.02%        |
| Upper Peninsula Association of REALTORS® *          | 2,533            | 3,203            | -20.92%            | \$192,217          | \$167,707          | 14.61%             | 422            | 520            | -18.85%        | \$175,531          | \$171,945          | 2.09%          |
| Water Wonderland Board of REALTORS®                 | 2,673            | 2,951            | -9.42%             | \$218,777          | \$199,823          | 9.49%              | 299            | 351            | -14.81%        | \$220,387          | \$216,993          | 1.56%          |
| West Central Association of REALTORS®               | 7,440            | 8,254            | -9.86%             | \$202,139          | \$216,596          | -6.67%             | 1,628          | 1822           | -10.65%        | \$204,104          | \$185,792          | 9.86%          |
| West Michigan Lakeshore Association of REALTORS®    | 4,644            | 5,126            | -9.40%             | \$313,852          | \$298,518          | 5.14%              | 459            | 607            | -24.38%        | \$342,398          | \$305,938          | 11.92%         |
| <b>TOTALS</b>                                       | <b>113,266</b>   | <b>129,354</b>   | <b>-12.44%</b>     | <b>\$266,922</b>   | <b>\$242,927</b>   | <b>9.88%</b>       | <b>14,092</b>  | <b>18,525</b>  | <b>-23.93%</b> | <b>\$270,214</b>   | <b>\$248,919</b>   | <b>8.55%</b>   |

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula